

INSIGHTS ON INDIAN ECONOMY

A HANDBOOK ON ECONOMY AND BUSINESS ECOSYSTEM IN INDIA



PARTNERS
CORPORATE ADVISORS

Compiled by

SAS PARTNERS CORPORATE ADVISORS PVT LTD

DISCLAIMER

This is a reference document for any foreign company that wants to do business in India and to understand the rich economical status of the country. Due care has been taken during the compilation of this report to ensure that the statistical information provided here is accurate to the best of our knowledge and belief.

SAS PARTNERS CORPORATE ADVISORS

SAS Partners has been in the forefront of promoting and facilitating foreign direct investments in India. Since its inception in 2008, SAS Partners has been an advisory partner for governments, businesses and entrepreneurs in their endeavor to conceiving, implementing and managing path breaking business ideas to successful organizations.

Drawing from the inherent competencies in legal and regulatory knowledge, SAS Partners has diversified into tax, finance and human resource advisory services. While the offerings are sector agnostic, SAS Partners is building a passionate and experienced talent pool, who can address the nuances of manufacturing in India.

Successful advisory interventions with SAS Partners has resulted in its clients establishing numerous manufacturing projects, undergoing result oriented corporate restructurings and expanding businesses through corporate M&A initiatives.

SAS Partners is establishing themselves as an end to end advisory partner for Indian and foreign Corporates for doing business in India, particularly in Tamil Nadu.



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INDIA - GEOGRAPHICAL OVERVIEW

INDIA



INDIA IS ALL ABOUT...

India occupies an amazing position in the global education map. Our MBA students take global study trips and India is very popular. There is also enormous faculty interest in India.

Mr Saurabh Mukherjea
 CEO (Institutional Equities), Ambit Capital

We believe there is tremendous potential. It is the largest producer of milk in the world; Also one of the top 3 producers of wheat in the world and has the largest growing middle class.

Mr Michel Combes
 Global CEO, Alcatel-Lucent

India is probably the most competitive country in the world for the automotive industry.

Mr Toru Hasegawa
 Corporate Vice President, Nissan

We are looking to use India as a source, not just to make great product but also to make manufacturing equipment that we will use to produce our products in other countries.

Mr Jeff White
 President - India & SAARC, Cisco Systems

We are enormously excited about India and its long-term growth potential, which is one of the reasons why we made it into a separate division.

Mr Daniel P Myers
 Executive Vice President (Global Integrated Supply Chain), Mondelez International

INDIAN ECONOMY

Key Facts

Location	Surface Area
South Asia	3.30 mn. sq. km.
Coastline	Population
8,130 Kms.	1300 mn.
Capital	Government
New Delhi	Parliamentary Democracy
Languages	Airports
Hindi, English & 16 more	30 International Airports
Ports	Railways
12 Major Ports	64000 kms. Network

Statistics 2020-21

Currency	GDP Growth
Indian Rupee (INR)	-7.3%
Export of Goods (\$Bn)	Import of Goods (\$Bn)
291.1	393.6
FDI (\$Bn)	Per Capita Income (US\$)
81.7	1889.9
Agriculture (% in GDP)	Industry
20.2%	25.9%
	Services
	53.9%

INDIA - A MAJOR ECONOMY



- **World's 7th largest economy based on nominal GDP - US\$ 2.7 Trillion in 2018**
- **Currently the world's 3rd largest economy based on GDP measured in PPP terms - US\$ 10.5 trillion**
- **Favorable demographic profile: 66% of population between 15-64 %.**
- **Sovereign Rating: Stable (Baa2/BBB)**
- **India is ranked 63 at the World Bank's Ease of Doing Business 2019 Index**
- **Ranked 9th in Foreign Direct Investment in 2019**
- **Ranked 48th in the Global Innovation Index 2020**

- **Largest producer of two wheelers in the world**
- **2nd largest manufacturer of tractors**
- **5th largest manufacturer of commercial vehicles**
- **4th largest pharmaceutical industry**
- **Among the top ten producers of steel**
- **One of the top five manufacturers of cement**
- **One of the largest manufacturer of components & ancillaries**
- **A large and varied consumer goods industry**
- **A large and fast growing engineering industry**
- **One of the largest chemicals & fertilizer industries in the world.**



INDIA - A MAJOR ECONOMY



- Largest producer of milk, eggs, tea & sugar
- 2nd largest producer of fresh fruits and vegetables
- One of the largest producers of rice, wheat and spices
- A major producer of marine and fresh water products
- Largest number of cattle in the world
- Over 200 mn. tonnes of food grain produced annually
- Agriculture alone provides employment to 64% of the population and contributes around 25% of GDP



- Fastest growing IT industry in the world
- Best known destination for BPO services
- A large and growing Biotechnology sector
- Largest pool of English speaking Technical, Scientific & Managerial Manpower in the world
- India produces 200,000 engineering graduates and another 300,000 technically trained graduates annually
- The only developing country in the world to indigenously develop Nuclear, Rocket, Satellite & Super Computer technology
- A large, strong, reliable & growing Banking and Financial Services sector
- Fastest growing Telecommunications sector in the world.



Entry Options For Foreign Companies:

Foreign Companies wanting to set up their units in India can register their companies in any one of the following ways:

- 1. Liaison Office**
- 2. Branch Office**
- 3. Project Office**
- 4. Local Indian Subsidiary Company**
- 5. Limited Liability Partnership (LLP)**
- 6. Private Limited Company**

Capital Markets:

- The Securities Exchange Board of India (SEBI) is the regulatory authority for capital markets in India
- The National Stock Exchange (NSE) & the Bombay Stock Exchange (BSE) are the premier stock exchanges in the country
- The BSE is the world's largest stock exchange in terms of number of companies, more than 5,000
- The NSE is the world's third largest in terms of number of transactions

Some Important Laws for Doing Business in India:

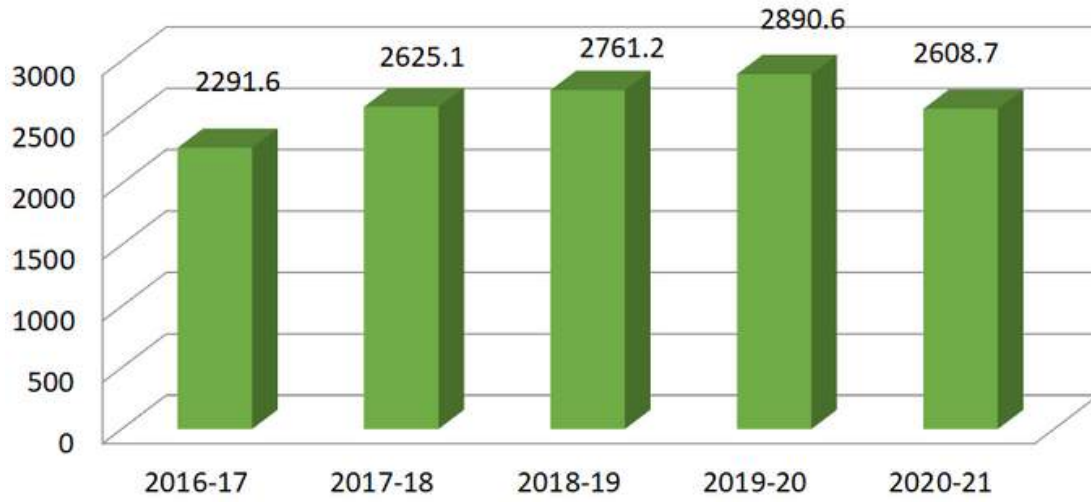
- Companies Act 2013
- Income Tax 1961
- Goods & Services Acts
- Employees State Insurance Act 1948
- Employees Provident Fund & Miscellaneous Provisions Act, 1952
- Environment Protection Act 1986
- Labour Codes
- Securities & Exchange Board Act of India 1992
- Competition Act 2002
- Indian Contracts Act 1872
- Negotiable Instruments Act
- Prevention of Money Laundering Act
- Foreign Exchange Management Act
- Industrial Disputes Act

Important Government Websites:

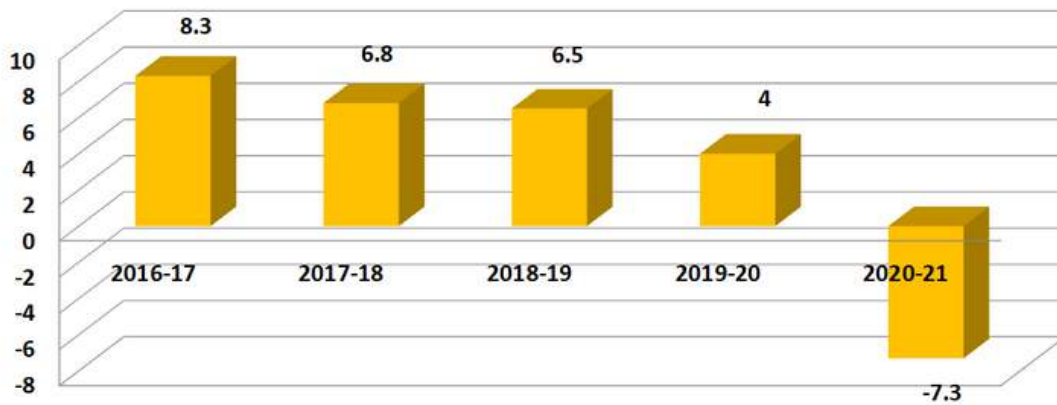
- Business Opportunities in India, Investment Ideas, Industry Research, Reports - [IBEF](#)
- Investment Promotion and Facilitation Agency - [Invest India](#)
- [Make In India](#)
- Department for Promotion of Industry and Internal Trade - Ministry of Commerce and Industry, Government of India ([dipp.gov.in](#))
- [Department of Commerce, Government of India](#)
- Customs ([cbic.gov.in](#))
- Home - Central Board of Direct Taxes, Government of India ([incometaxindia.gov.in](#))
- Reserve Bank of India ([rbi.org.in](#))

INDIA - A STATISTICAL PROFILE

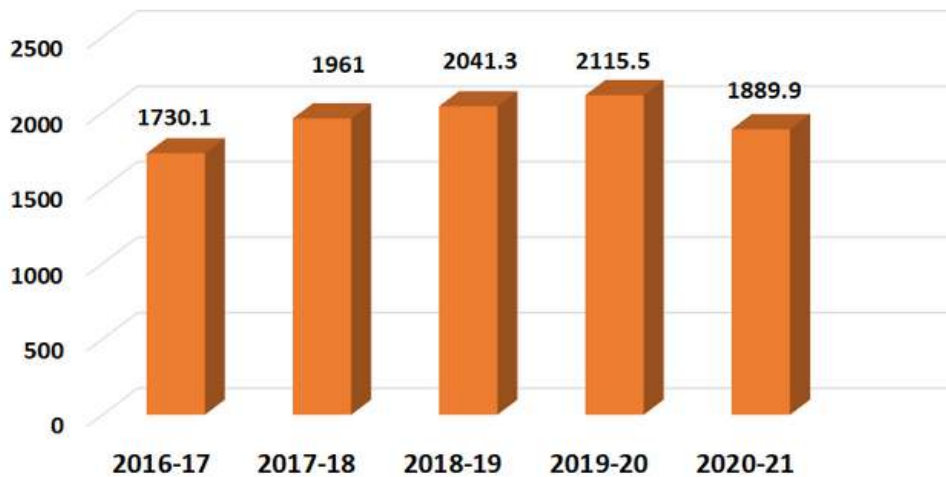
GDP AT CURRENT PRICES (IN USD BN.)



GDP GROWTH RATE (%)

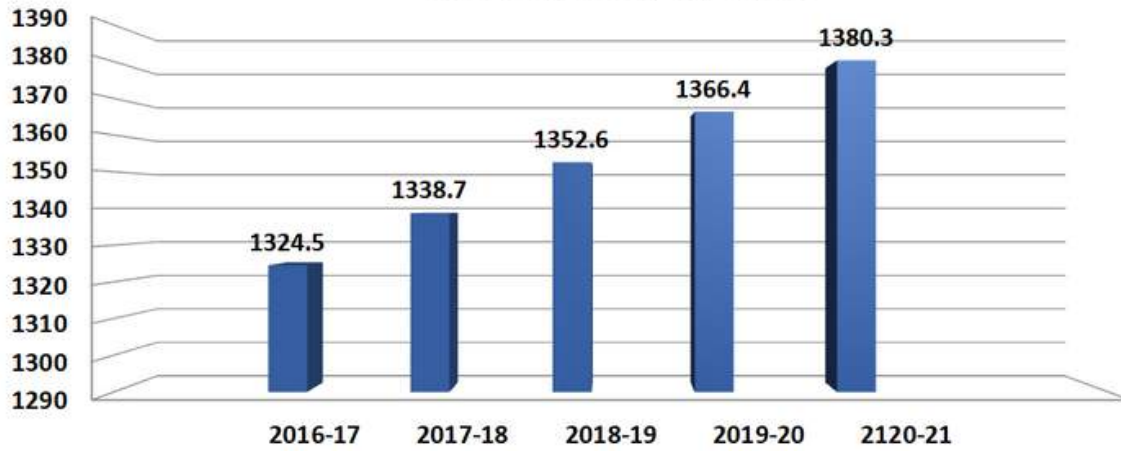


GDP PER CAPITA (US\$)

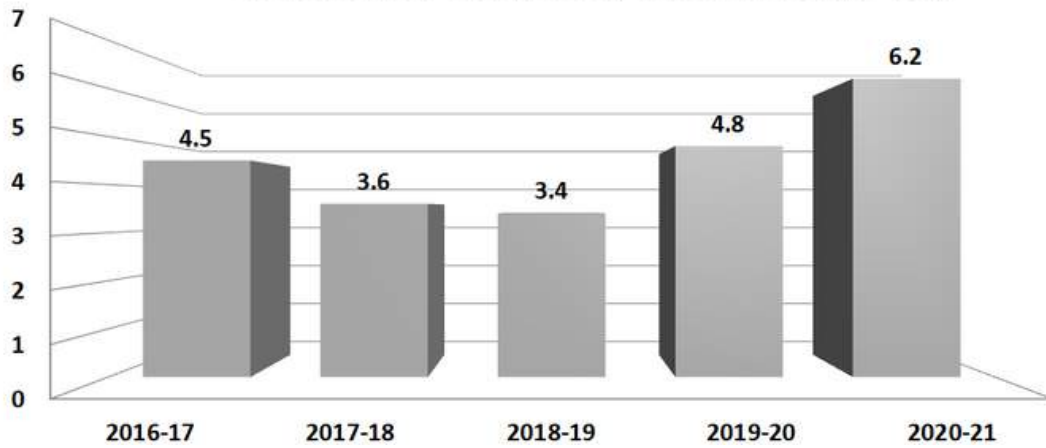


INDIA - A STATISTICAL PROFILE

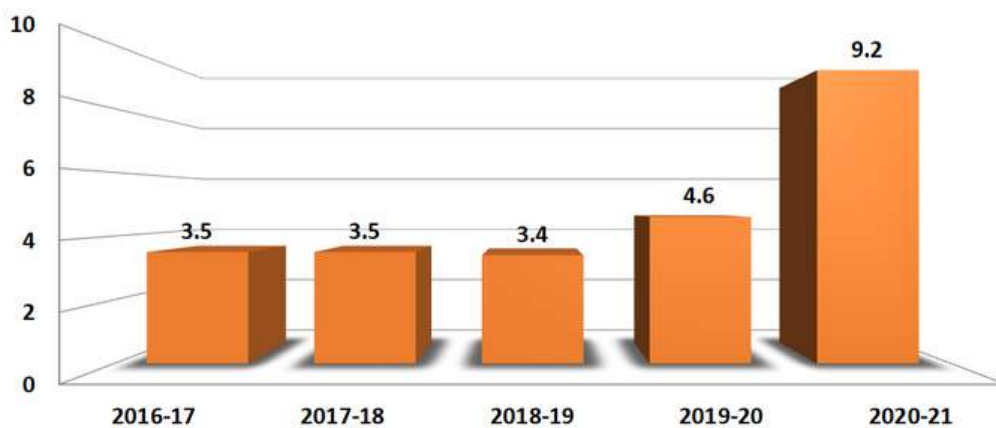
POPULATION IN MLN.



CONSUMER INFLATION ANNUAL RATE (%)

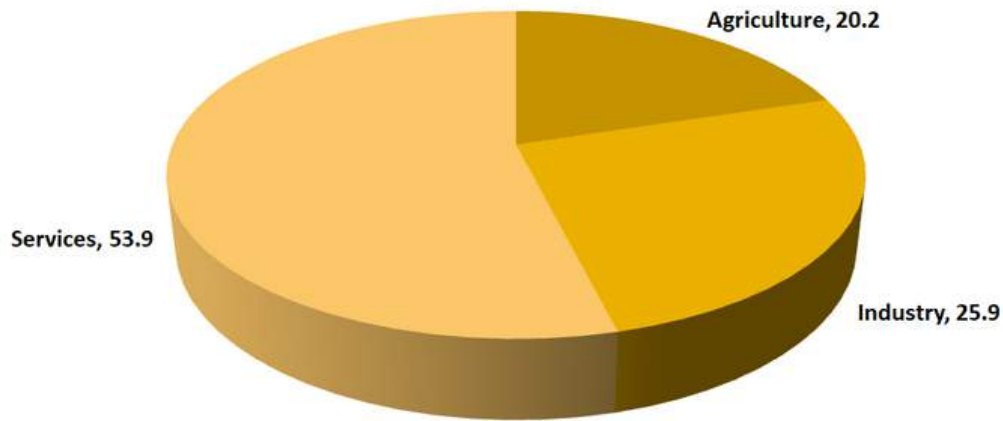


GROSS FISCAL DEFICIT (% OF GDP)

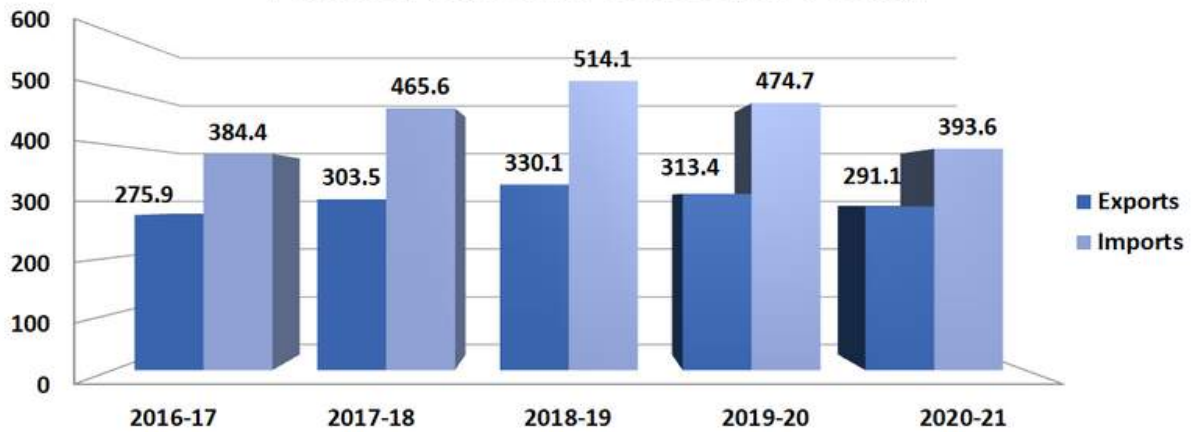


INDIA - A STATISTICAL PROFILE

SECTORAL SHARE IN GDP (%) 2020-21



FOREIGN TRADE IN GOODS (US \$ BLN.)

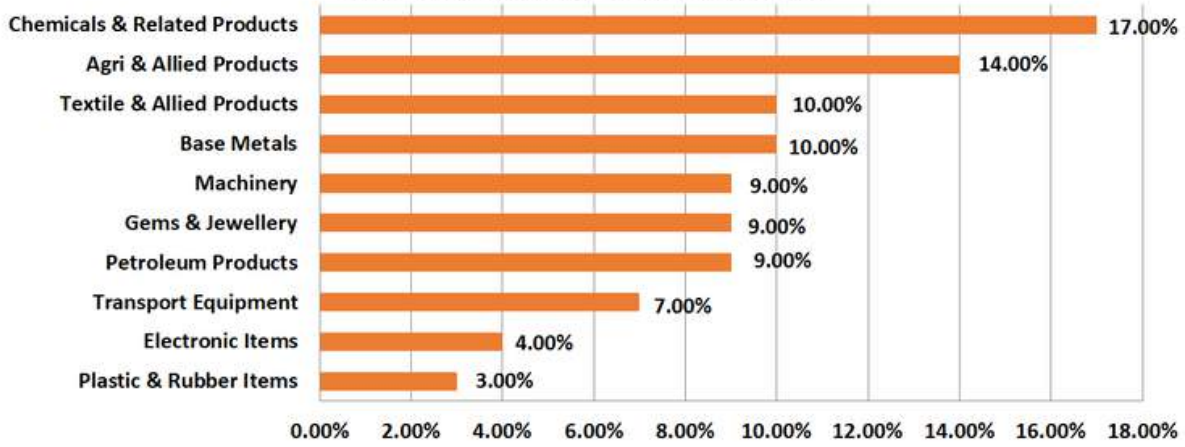


FOREIGN TRADE IN SERVICES (US \$ BLN.)

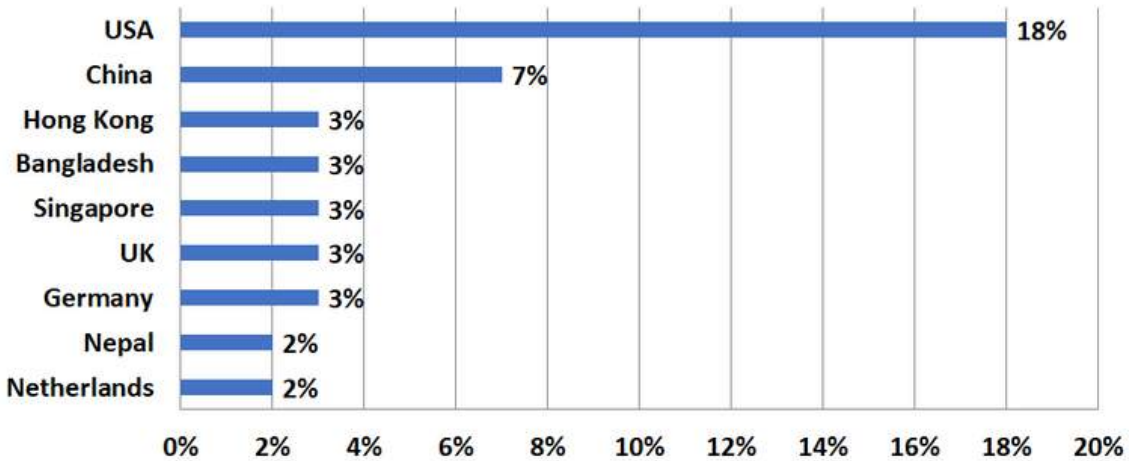


INDIA - A STATISTICAL PROFILE

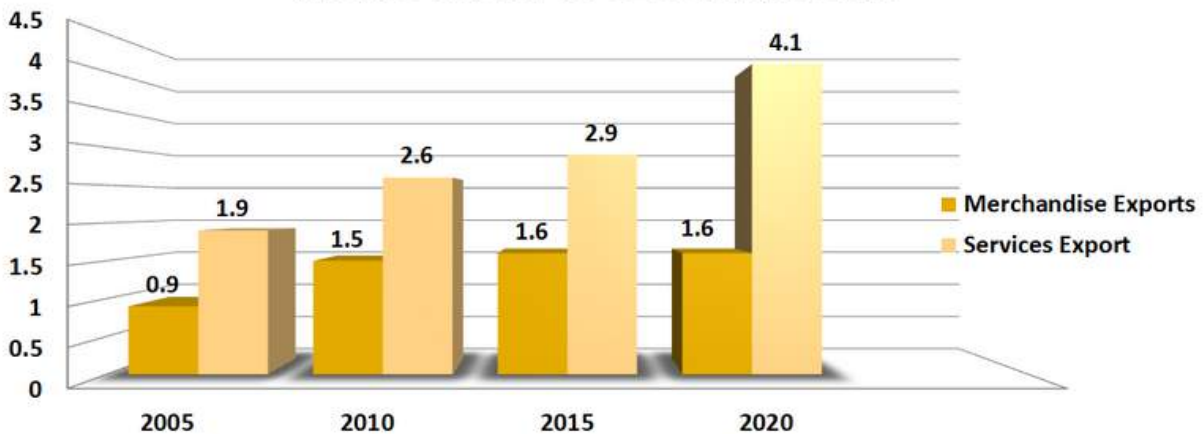
TOP TEN EXPORT ITEMS 2020-21



INDIA'S MAJOR EXPORT MARKETS IN 2020-21

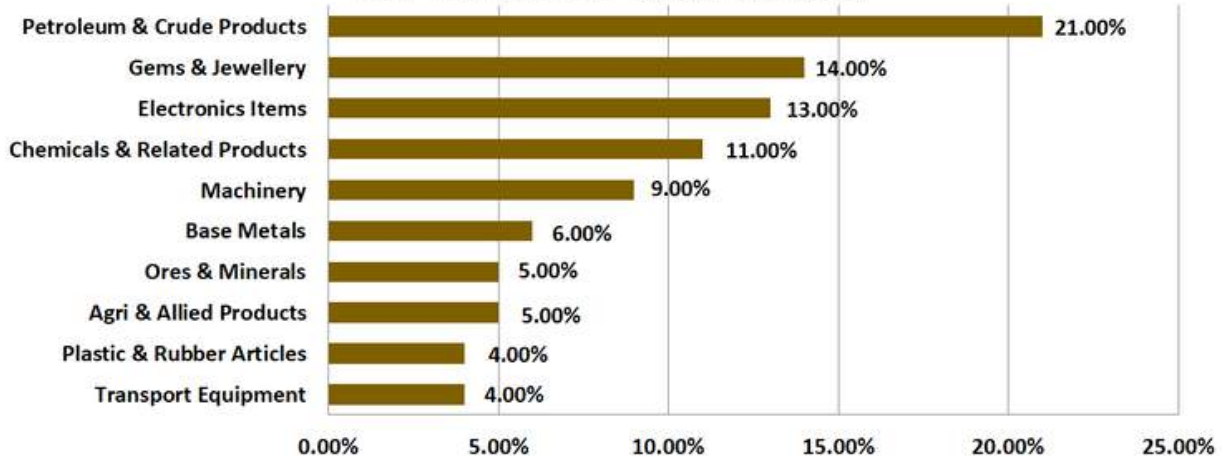


INDIA'S SHARE IN GLOBAL EXPORTS

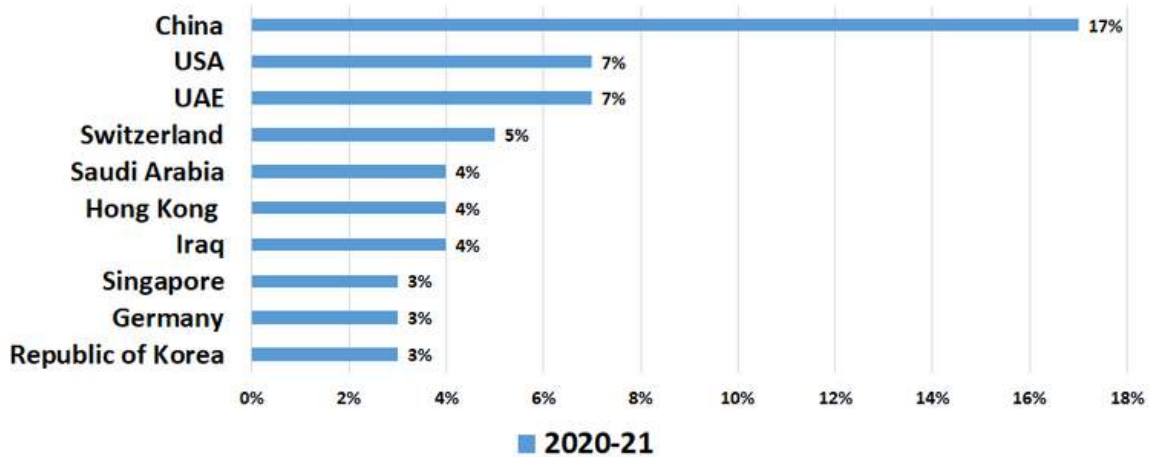


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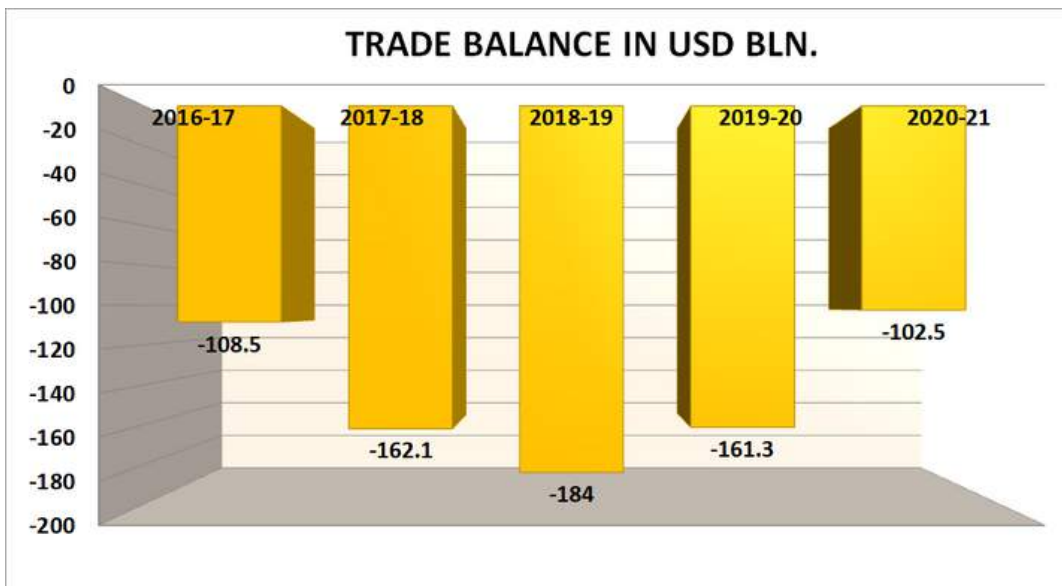
TOP TEN IMPORT ITEMS 2020-21



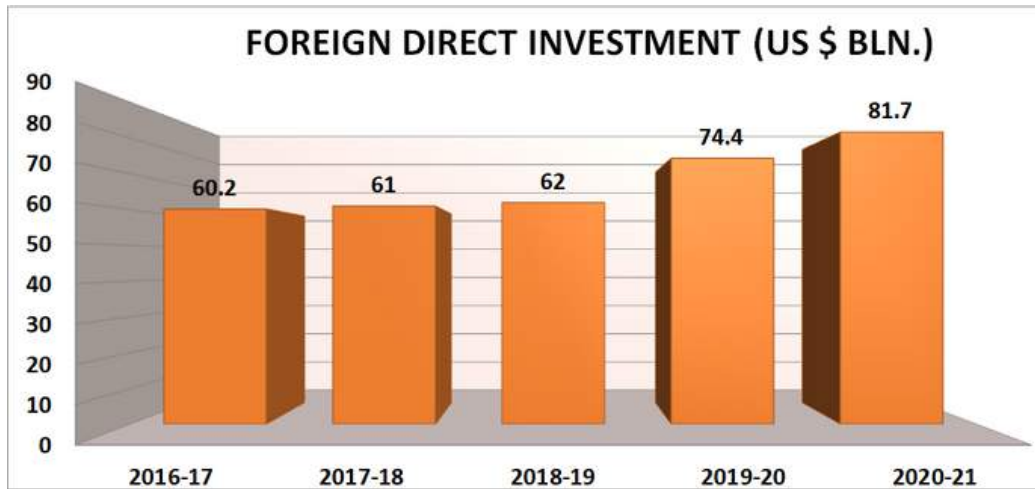
INDIA'S MAJOR IMPORT REGIONS IN 2020-21



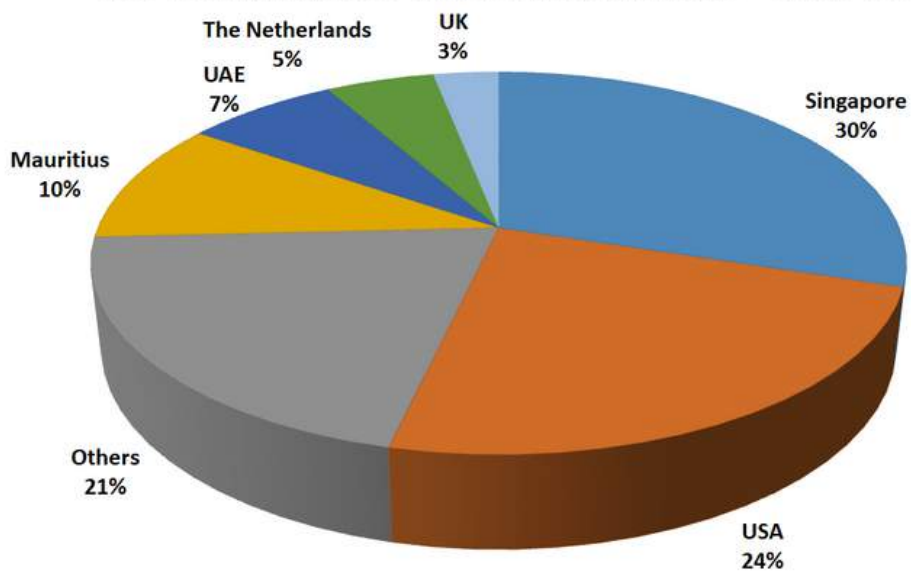
TRADE BALANCE IN USD BLN.



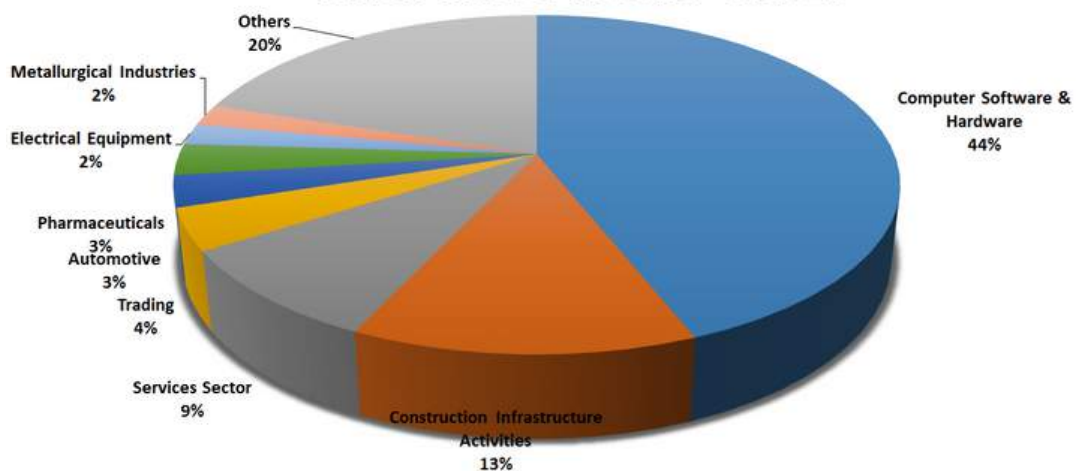
INDIA - A STATISTICAL PROFILE



TOP FDI INVESTING COUNTRIES IN INDIA - 2020-21

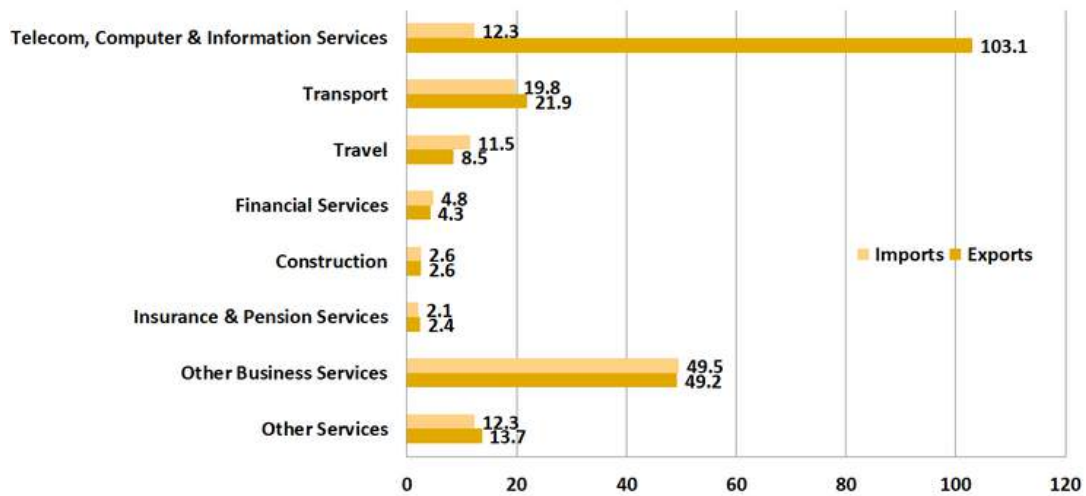


SECTOR-WISE FDI INFLOWS – 2020-21

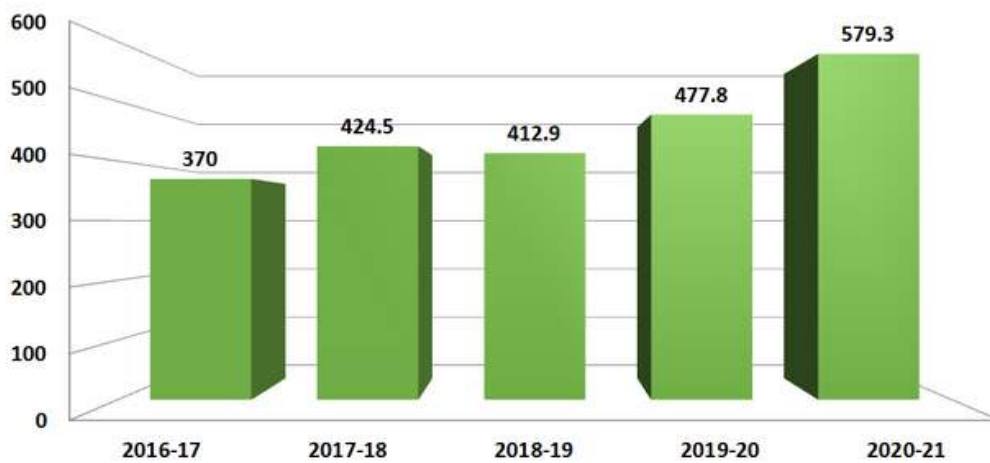


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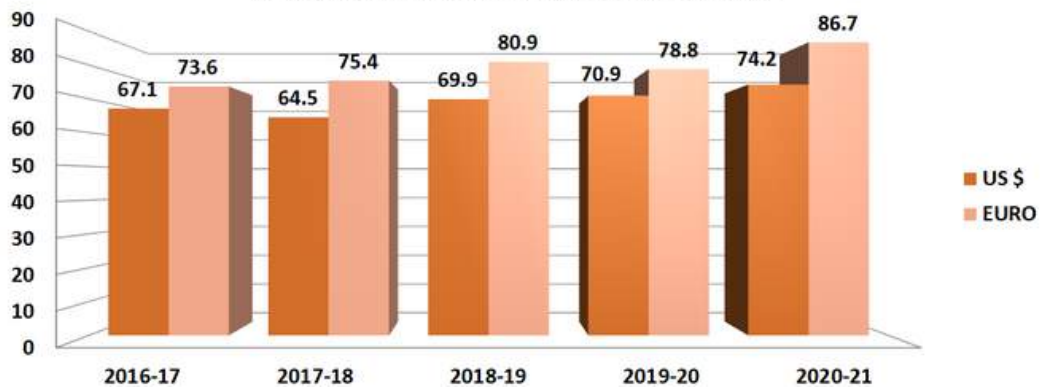
India's Trade In Services – In US\$ Billions



FOREIGN EXCHANGE RESERVES (US \$ BLN.)



ANNUAL AVERAGE EXCHANGE RATE



REFERENCE

Exim Bank, India

- <https://www.eximbankindia.in/>



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